

## Patrice-Joseph Séjean

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**Objective:** I am a multi-lingual and bi-cultural consultant in Human Resources, Training and Coaching looking for a position in an International Corporation as a member of a Human Resource Department. Key areas would be Recruitment, Training, and Communication.

### PROFESSIONAL SKILLS

**Human Resources - Recruitment:** I advise Human Resource Managers to create new positions, recruit new staff, integrate and follow-up with recently hired personnel, use statistics and measuring tools to identify training and development needs.

**Management programs:** I create and facilitate the following Management programs and seminars: Successfully interviewing your employees, Management in a cross-cultural context, Public speaking, Conflicts at work: opening doors for solutions, Improve your management style, Efficiency in one-to-one communication.

**Coaching:** *Life & business* coach, member of the International Coach Federation.

I coach individuals and groups to achieve their goals and adapt to new challenges. This is a result-oriented approach focusing on how to gain autonomy within the change process.

**Communication Training:** I give communication seminars in Universities and Business Schools for both students and professionals.

### BUSINESS EXPERIENCE

**Since 2006** **Reims Management School:** Creation and facilitation of a seminar on Cross-cultural Team Management as part of the Personal Development Program.

**Conservatoire National des Arts et Métiers – University for adults and professionals (CNAM):** Facilitate a one-year course on Communication and Conflict Resolution.

**Since 2005** **Pilot RH Solutions.** *Partner* Consultant. Certified for 5W software used for example by Air France, Snecma, Carrefour. Website: [www.pilotrh.com](http://www.pilotrh.com)

**Since 2004** **Juris-Coaching:** Creation of a company offering Training and Coaching to private and public companies, small businesses and individual clients all over France.

**Aseret LLC.** Partner for France. Collaboration in the creation and facilitation of a global program “Argue, Confront and Convince” for L’Oréal Canada. Website: [www.aseretcongruence.com](http://www.aseretcongruence.com).

**2004** **Search International LLC & Client Development Associates LLC.** *Chief of European Operations:* Direct approach recruitment consultant targeting high profile lawyers. *European Consultant:* Assisted firms in developing their client portfolio.

**2003** **Simmons & Simmons Paris.** « *Insolvency / Restructuring* » Department. Assisted a Partner in liquidation and judicial settlements, debt restructuring, creditors/debtors negotiations, civil and commercial litigation (writ of summons, pleadings), company law.

**2001-2002** **Total Fina Elf, Damascus, Syria.**

**Human Resource Department:** Described and evaluated local and expatriate positions using the HAY method; calculated staff wage statistics; redeployment of life insurance policy for local personnel.

**Legal Department:** Aided in drafting production sharing agreement and gas contract.

### QUALIFICATIONS

**2004** **Professional Coach,** Cycle 1. Lunion Formation School.

**2000** **Post-graduate Diploma in International Business Law** at Tours University, honors.

**1999** **Master in International Business Law at Tours University,** honors.

**International Business Law School of Tours** (CDCI), honors.

**1998** **Graduate translator from ISIT Paris** (Higher Institute of Translation and Interpretation), in Spanish and English, honors.

### LANGUAGES

French: Mother Tongue

English: Fluent

Spanish: Fluent

Arabic: Notions